## Notes on HANK models

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CEU, Macroeconomic Theory II, 2020

# Motivation: consumption response to monetary policy

- In standard models of conventional monetary policy, households
  - react strongly to changes in interest rates
  - eact very little to changes in wealth: marginal propensity to consume about equal to interest rate

#### Empirical estimates suggest:

- times series evidence finds low elasticity of aggregate consumption to interest rate changes;
- average marginal propensity to consume (first quarter after wealth shock) of about 0.25

## RANK, TANK and HANK models

- RANK: representative agent (means here: household) New Keynesian model
- HANK: heterogeneous agent NK model; households are subject to idiosyncratic shocks
- TANK: two-agent NK model:
  - savers (Ricardian) households, behave like the representative household in RANK models
  - spenders: do not save, consume all their disposable income in current period

Attempt to obtain some of the effects of HANK models in a simple framework

# Direct and indirect effects of conventional monetary policy

- Direct effect: independent of changes in HH disposable labor income The direct effect includes:
  - substitution effect from interest rate changes

$$\beta \, \mathsf{E}_t \left( \frac{C_{t+1}}{C_t} \right)^{-\sigma} \frac{R_t}{\pi_{t+1}} = 1 \tag{1}$$

- wealth effect (higher interest rate means positive wealth effect for lenders, negative wealth effect for borrowers
- Indirect effect:

$$\Delta R \implies \Delta Demand \implies \Delta Income \implies \Delta consumption$$
 (2)

## RANK vs. HANK

- In RANK models.
  - the response of consumption to monetary policy is almost exclusively driven by direct response
  - the indirect effect is minimal;
     why? HH infinitely lived, not credit constrained.
- In HANK models,
  - •
  - •
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# Saving model for "normal" HHs

#### Buffer stock model (Carroll 2001)

- uncertainty about labor income (and perhaps many other things)
- borrowing constraint
- discount rate higher than interest rate

#### Consequence:

- Impatience: HHs tend to reduce savings
- Uncertainty: HH need a buffer stock (assets above borrowing limit)
- The two factors together make HHs fluctuate around an average wealth level
- Relaxing the borrowing limit reduces savings by about the same amount

# The model of Aiyagari (1994)

- Households are ex ante identical
- Their labor productivity *x* is subject to idiosyncratic shocks that are not insurable; their labor income is

$$y_t = w_t x_{i,t} L_{i,t} (3)$$

- They can save in a riskless asset at interest rate r.
- Firm side is neoclassical: constant returns to scale, perfect competition on goods and labor markets

#### Results:

- Stationary cross-sectional distribution of household wealth
- The aggregate economy is stationary:  $w_t$ ,  $r_t$  constant
- Households have precautionary savings motive
- In equilibrium,

$$r < 1/\beta - 1 \tag{4}$$

# The model of Kaplan, Moll, and Violante (2018)

#### Households:

- Continuum of households, ex ante identical
- Each period, they get a shock to their individual labor productivity
- therefore: HHs differ ex post because of their different shock history (no more tricks with insurance in big family!)
- HHs can save in liquid or illiquid assets; three individual state variables:
  - illiquid wealth a
  - 2 liquid wealth b
  - labor productivity z
- HHs die with probability  $\zeta$ , are replaced by new HH with zero wealth; their wealth goes to survivors (perfect annuity markets)

# Decision problem of HHS

The following is a *discrete time* version of the model

HHs maximize

$$\mathsf{E}_0 \sum_{t=0}^{\infty} \rho^t u(c_t, l_t) \tag{5}$$

Budget constraints:

$$b_{t} = (1 - \tau_{t})w_{t}z_{t}I_{t} + r_{t-1}^{b}b_{t-1} + T_{t} - d_{t} - \chi(d_{t}, a_{t-1}) - c_{t}$$

$$a_{t} = r_{t}^{a}a_{t-1} + d_{t}$$

$$b_{t} \ge -\underline{b}, \qquad a_{t} \ge 0$$

#### where

 d<sub>t</sub>: are portfolio changes form liquid to illiquid assets, subect to adjustments costs

$$\chi(d,a) = chi_0|d| + chi_0|d/a|^2a \tag{6}$$

• T<sub>t</sub>: government transfers

## Production

- Final-goods producer aggregates intermediate goods, with demand elasticity  $-\epsilon$ .
- Intermediate-goods sector
  - monopolistically competitive
  - C-D production function, constant returns to scale
  - nominal rigidity: price adjustment cost (result almost identical to Calvo pricing)

Gives rise to forward-looking Phillips curve

# Illiquid wealth

- There are two types of illiquid wealth:
  - physical capital k
  - shares of intermediate firms (which make a positive profit)
- There are no transaction costs between these types of asset, therefore they have the same expected return in equilibrium (in a linear approximation)
- We can therefore assume that every households holds the two types of liquid assets in equal shares

#### Government

- Monetary policy: simple Taylor rule
- Fiscal policy
  - exogenous government expenditures G
  - lump sum transfer T and linear labor tax at rate  $\tau$
  - only the government issues liquid assets (bonds)

# Equilibrium

Bond markets:

$$B_t^{HH} + B_t^{gov} = 0 (7)$$

• Market for illiquid assets:

$$K_t + q_t = A_t \tag{8}$$

Labor market clearing

$$N_t = \int z I_t(a, b, z) d\mu_t \tag{9}$$

- Goods market clearing: output is split between
  - expenditure components: G, C, I
  - adjustment costs prices, transaction costs, borrowing costs (intermediation)

## Calibration

- Liquid vs. illiquid assets: illiquid assets involve transaction costs (houses, consumer durables, stocks in pension accounts)
- Estimating HH income process: log-productivity is sum of two independent processes, a temporary and a persistent one
- Match wealth distribution (skewness, tails) by interest rate and transaction costs. Average illiquid wealth transaction is 1.7 percent of illiquid wealth; cost is 23 percent of transaction.
   Aggregate transaction costs less than 4% of GDP.
- Production and monetary policy parameters from NK literature (very simple Taylor rule)

## Household behavior

- quarterly MPC (fraction of one-time inflow of liquid wealth that is spent in the first quarter) is 16% on average.
- MPC varies between 0 and 0.3
- households with high illiquid wealth but low liquid wealth have high MPC ("rich hand-to-mouth consumers")

# Monetary transmission mechanisms in HANK model

- Total consumption response to interest rate shock similar to RANK
- Crucial difference: 80 percent of reponse are indirect effect!
- Response differs greatly across households, mainly as a function of liquid wealth. Indirect effect strongest for households at borrowing limit and around zero liquid wealth.
- Effect of monetary policy shock strongly depends on response of fiscal policy (something must change, since government issues debt and is directly affected by interest rate change).

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